



# HUALING FREE ZONE

Excellent Hub  
for Manufacturing and Trade





# UNIQUE GEORGIA



3 UNESCO World Heritage Sites



Oldest Wine Producing Nation >8,000 years



4th in Safety Index



12 Unique Climate Zones



Georgia's Cuisine - 4th in Europe



Duty Free Access To 2.3 Bln Customers



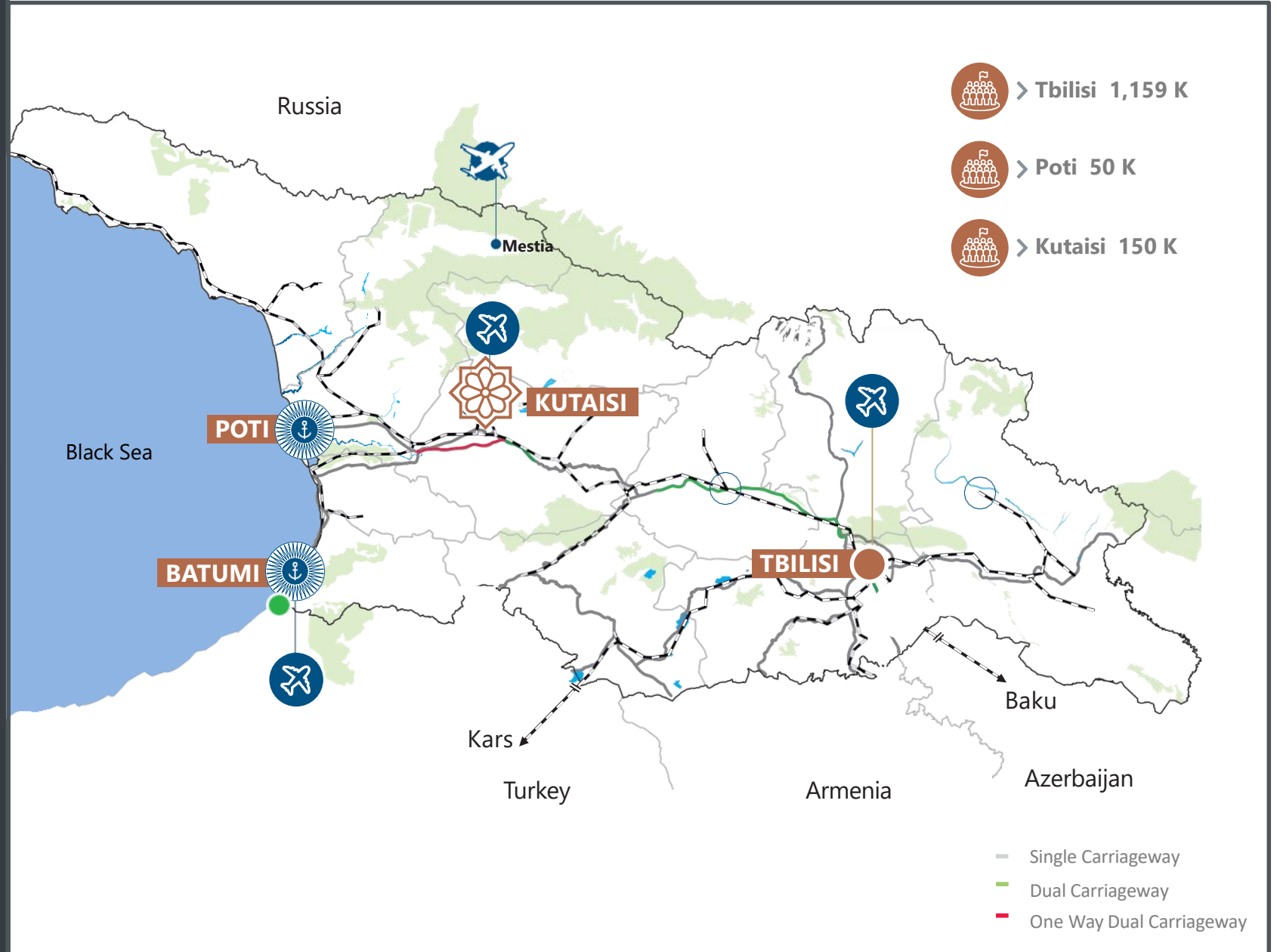
4th Fastest Growing Tourist Destination In The World



Ushguli – Highest Continuously Inhabited Settlement in Europe



TOP Country By Ethic And Cultural Diversity





# GEORGIA IN INDEXES



- 6<sup>th</sup> Ease of doing business 2019
- 2<sup>nd</sup> Starting a Business
- 2<sup>nd</sup> Protecting Minority Interest
- 4<sup>th</sup> Registering Property

FitchRatings

BB2 Credit Rating



- 8<sup>th</sup> Trade Freedom Index
- 16<sup>th</sup> Economic freedom Index

MOODY'S  
INVESTORS SERVICE

BA2 Stable



- 1<sup>th</sup> Global Corruption Perception Index 2019 , Eastern Europe & Central Asia

STANDARD  
& POOR'S

BB Stable

# HUALING GROUP IN GEORGIA >>>



Investing in Georgia  
Since 2007



Launched  
8 Large Projects



Total Investment Volume  
600 Million USD



HUALING FREE ZONE,  
KUTASI



HUALING · TBILISI SEA PLAZA  
COMMERCIAL AREA



COMMERCIAL BANK  
– BASISBANK



TBILISI SEA NEW CITY  
– DEVELOPMENT PROJECT



HOTELS & PREFERENCE  
HUALING TBILISI

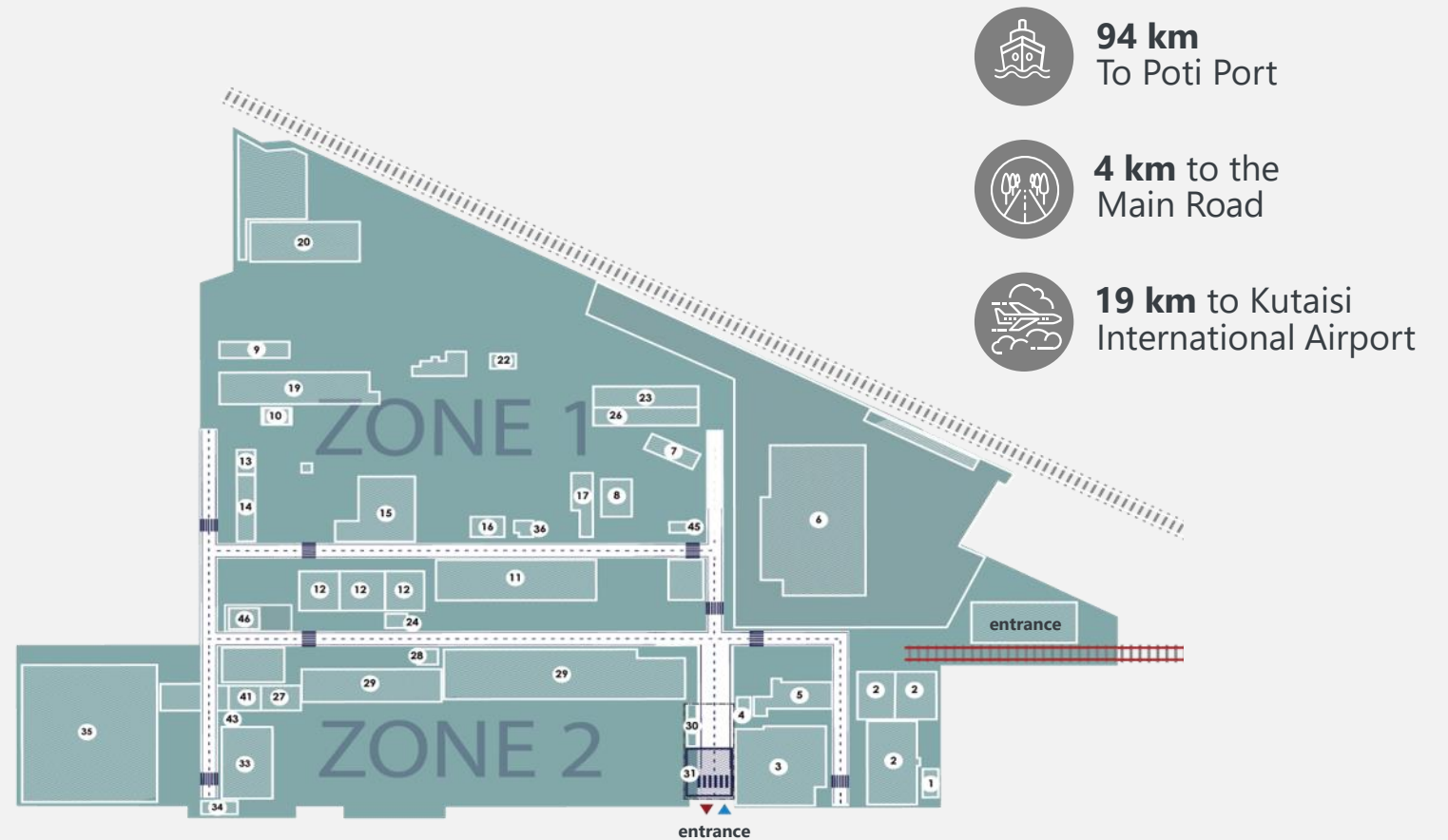


MYWAY AIRLINES



# HUALING FIZ

OPERATIONAL SINCE  
OCTOBER 2015



**Status:** Multi-profile Trade & Industrial

**Free zone area:** 36 ha

**Total Non-FZ Area:** 35 ha

**Location:** Kutaisi

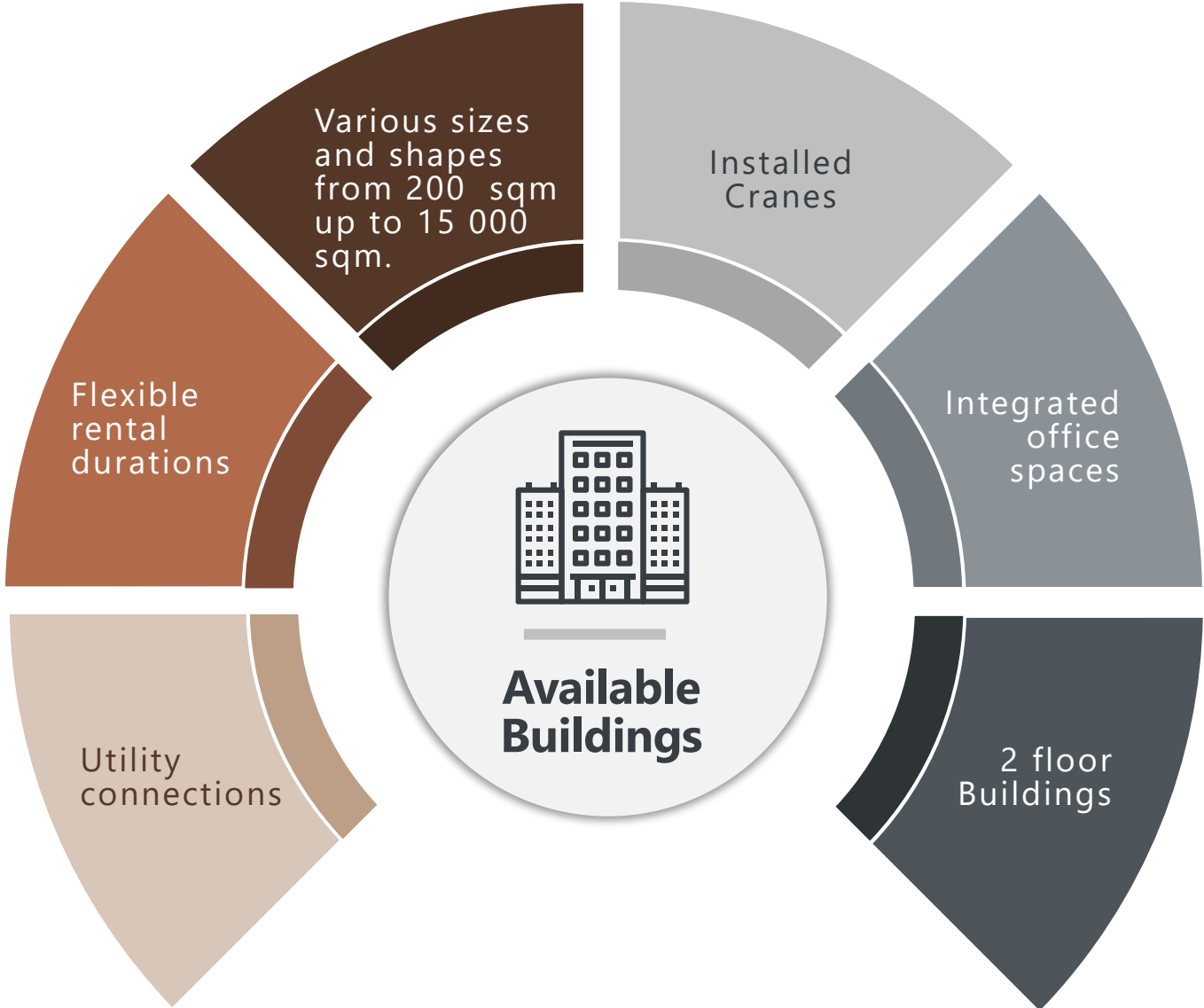
**2<sup>nd</sup> largest population** in Georgia

**Main Industrial City** of Georgia

“ Trough its close proximity to railway and highway, International Airport of Kutaisi and the ports, Hualing FIZ serves as an excellent industrial, logistic and trading hub between Asia and Europe ”

# HUALING FIZ - OFFERINGS

BUILDINGS FOR STORAGE AND PROCESSING ACTIVITIES:  
ASSEMBLY, PACKAGING, WORKSHOP FACILITIES.



# HUALING FIZ - OFFERINGS



## LAND PLOTS

Hualing FIZ provides **land plots** ideal for companies wishing to construct their own facility

**No land filling** or any value added land preparing activities required for starting construction



## OFFICES

Hualing FIZ provides **well-equipped integrated offices / desks** in the comfortable environment inside the Free Zone



## SMART OFFICES

Hualing FIZ provides **Smart Office/Legal address** solution for companies not in need of any physical premises/facilities in Hualing FZ



# OPERATING IN HUALING FREE ZONE

## LICENSE TYPES



REGISTRATION PROCESS - FINALIZED IN 2-3 DAYS







# KEY ADVANTAGES

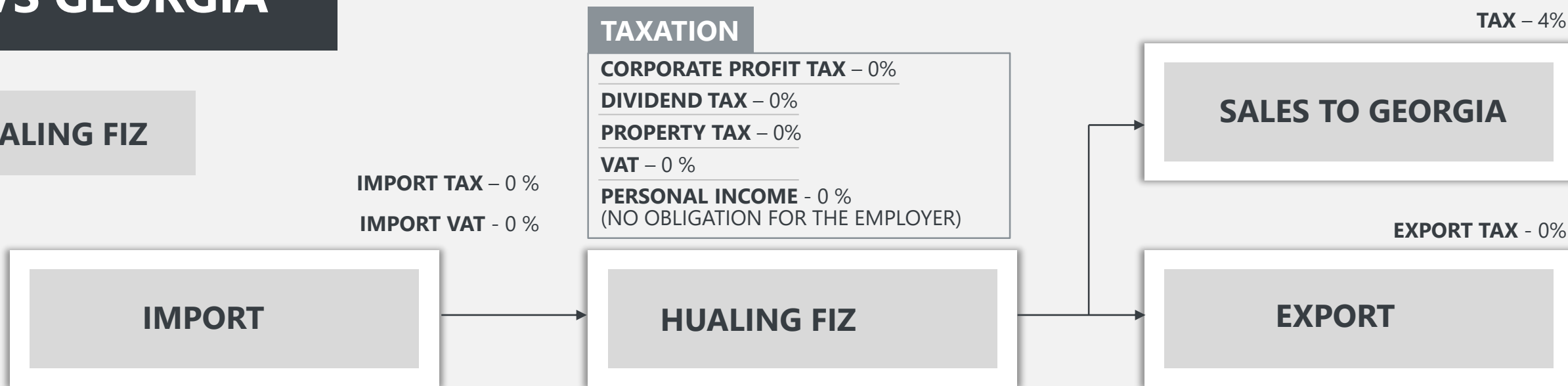
## TAX FREE ENVIRONMENT

TYPES OF TAXES	GEORGIA MAINLAND COMPANY	FREE ZONE REGISTERED COMPANY
VAT	18%	0%
CORPORATE PROFIT TAX*	15%	0%
TAX ON GOVERNMENT WITHDRAWAL*	5%	0%
PROPERTY	UP TO 1%	0%
IMPORT	12% / 15% / 0%	0%
SALE TO GEORGIA	0%	4%
PERSONAL INCOME TAX	20%	20% (PAYABLE BY EMPLOYEES)

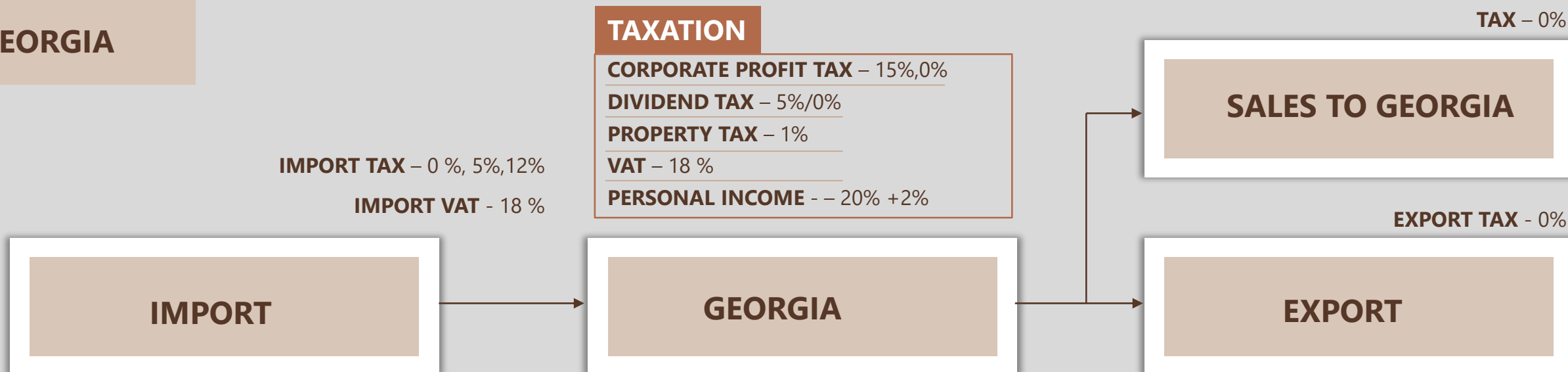
\*For trading and manufacturing companies

# FREE ZONE VS GEORGIA

## HUALING FIZ



## GEORGIA



# TRADE BENEFITS

FREE TRADE AGREEMENTS WITH 2.3 BLN CONSUMER MARKET >>>

01 DCFTA WITH THE EUROPEAN UNION 


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02 FTA WITH CIS COUNTRIES 

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03 FTA WITH THE PEOPLE'S REPUBLIC OF CHINA (INCLUDING HONG KONG) 

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04 FTA WITH UKRAINE & TURKEY 

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05 FTA WITH EFTA COUNTRIES 



# KEY ADVANTAGES

COST-EFFECTIVE OPERATIONS



## BUSINESS START-UP SIMPLE AND FAST

Company registration  
in **1 day**

**100% foreign ownership**  
allowed

**No initial capital** or  
minimum investment  
required

**Quick bank account**  
set-up

**Smart office** for getting a  
legal address (for  
companies not needing any  
facility in HUALING FIZ)



## EASIER & CHEAPER OPERATIONS

**Lowest** utility tariffs

**Quick customs clearance**  
operations

Building permits provided  
by fiz, free of charge,  
**within 30 days**

**International trading**  
**permitted** without  
physical import of goods

**No price control** on  
import/export

**No additional/hidden**  
**costs**



## SERVICES

General **consulting services**

**Cargo handling** related  
services at lowest tariffs

**Certificate of origin**  
obtaining support services

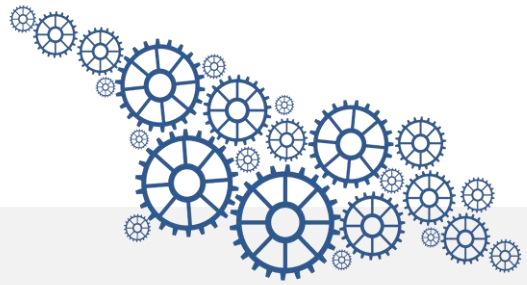
Assistance in acquisition  
of **environmental permits**

**Customs** brokerage services

**Accommodation** at the  
entrance of HUALING FIZ

**Labor recruitment** support  
services

**Visa & residency** support  
services



ENTERPRISE GEORGIA

# INDUSTRIAL COMPONENT

“ Offering support mechanisms tailored to the specific stages of development and financial needs of a business . ”

## IN TERMS OF THE COMMERCIAL BANKS

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The 11.5% co-financing of bank loan interest rate for the first 36 months

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Minimum loan volume – GEL 50 000

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Maximum loan volume – GEL 10 000 000

## PROGRAM CONDITIONS

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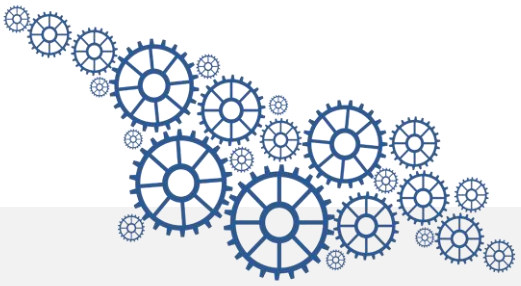
The end product should be on the program priority list approved by the Georgian Government

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New enterprise should be put into operation within 36 months from the loan issuance date

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Existing enterprise should start production within 24 months from the loan issuance date



**ENTERPRISE GEORGIA**

# INDUSTRIAL COMPONENT

**“ Offering support mechanisms tailored to the specific stages of development and financial needs of a business . ”**

## LEASING

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The 13.5% co-financing of the annual interest rate for the first 36 months

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The initial value of the project should be at least GEL 50 000 while the maximum should not exceed GEL 10 000 000

## PROGRAM CONDITIONS

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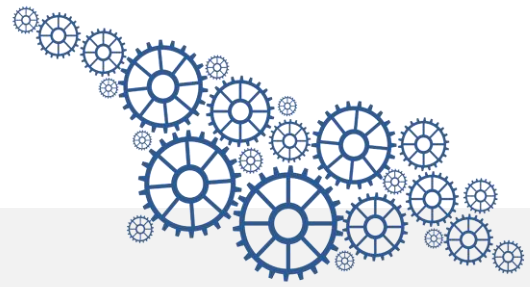
The end product should be on the program priority sectors list approved by the Georgian Government

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New enterprise should be put into operation within 36 months from obtaining the lease

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Existing enterprise should be put into operation within 24 months from obtaining the lease



**ENTERPRISE GEORGIA**

# CREDIT GUARANTEE MECHANISM

**“The program aims to improve access to finance for small and medium size businesses, facilitate lending and ensure inclusive economic growth .”**

## IN TERMS OF THE COMMERCIAL BANKS

Credit Guarantee Scheme will be based on Portfolio Guarantees and the loan will be evaluated by the Commercial Bank/Microfinance

A security provided by the Agency for up to 90% of the principal amount for each loan disbursed by commercial bank within the framework of the program. Guarantee shall be issued for each bank participating in the program for up to 35% of the disbursed loan portfolio within this program, at any moment

In the case of a commercial bank minimum loan volume – GEL 50 000, while maximum loan volume – GEL 5 000 000

In the case of a microfinance organization minimum loan volume – GEL 20 000, while maximum loan volume – GEL 5 000 000

The maximum loan warranty period is 10 years


**PROGRAM  
BUDGET**

**300  
MLN  
GEL**

# HUALING FIZ ACHIEVEMENTS

Hualing FIZ is becoming the special place for investors from different countries and industries. "The best place to start production and strategic location" - AE SOLAR

## INVESTMENT IN HUALING FREE INDUSTRIAL ZONE



150

**Businesses**



USD  
60 MLN

**Investment**



More than  
1000

**Jobs**





# INDUSTRIES IN HUALING FREE ZONE



Wood



Furniture



Stone



Building  
Materials



Pharmaceuticals



Solar Panel modules  
manufacturing



End-User  
Product trading



Textile/  
garments plant



# PROJECTS UNDER DEVELOPMENT



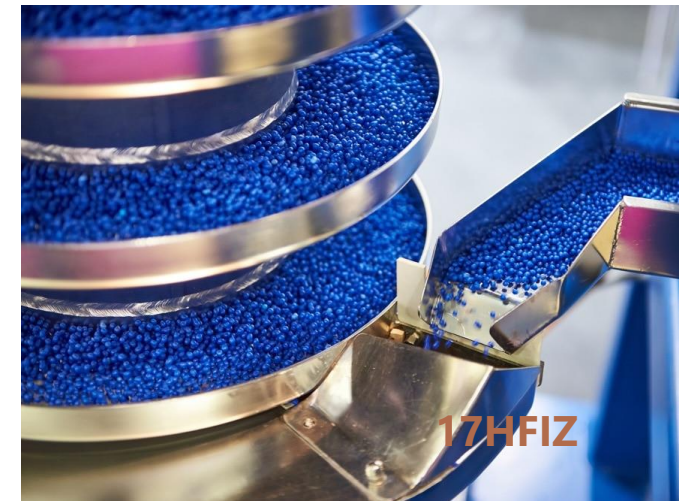
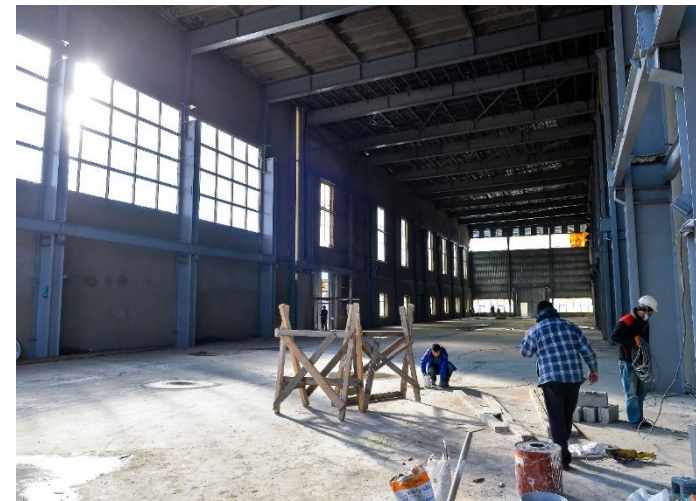
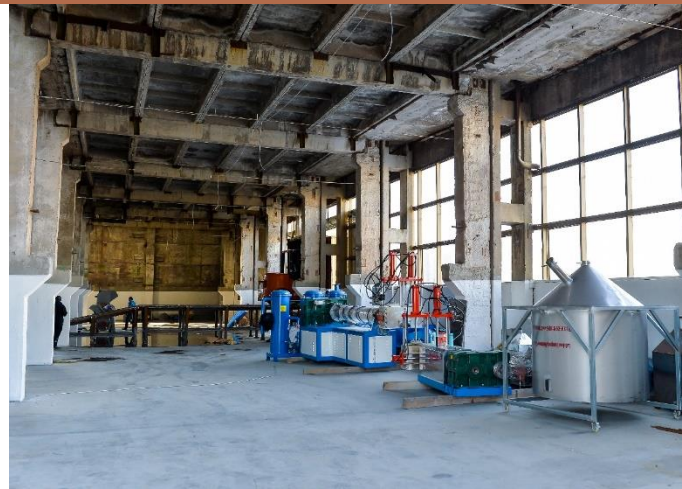
Plastic processing



Ferro alloys plant



Household Doors & furniture



# FUTURE IN GLANCE



EXISTING FREE ZONE AREA:  
**36 ha**

1<sup>st</sup> Stage Expansion Area **+23 ha**

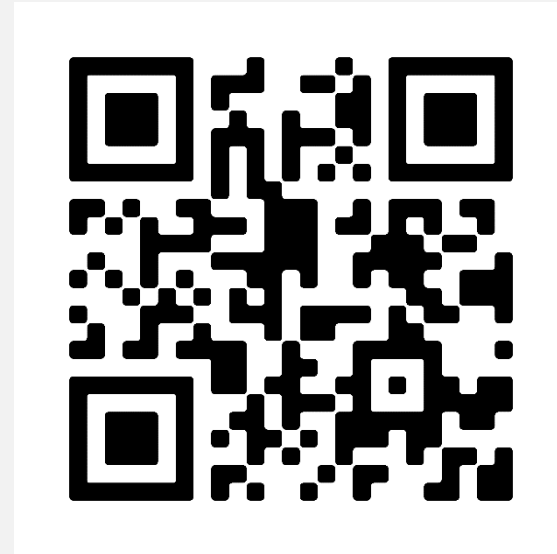
2<sup>nd</sup> Stage Expansion Area **+100 ha**





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Excellent Hub  
for Manufacturing and Trade



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